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To: Ryan Cannon, Town Manager; Steve Moore, Public Works Director  
Cc: Avon Town Council

From: Keeton Olson, Asset Manager

Date: March 3<sup>rd</sup>, 2026

Re: 2026 Roundabout Mowing

Avon Public Works contacted three landscaping contractors to provide a quote for roundabout mowing operations for the Town.

The contract includes completing twenty-four cycles of mowing of our 16 (soon to be 17) roundabouts and collection/disposal of all trash/debris before each mowing cycle, as well as routine landscaping maintenance. The project has 16 roadside miles (32 centerline); approximately 63 acres.

The Town's approved standard contract will be used for this project. Funding will be from MVH funds, as usual.

The two quotation totals we received were as follows:

1. All-Terrain Landscape and Snow Management - \$4,177.17/ cycle (\$100,252.24/ 1 year)
2. Wild Ridge Lawn and Landscape - \$4,200/ cycle (\$100,800.00/ 1 year)
3. Integrity Outdoor Solutions – No Quote

**We recommend that 'All-Terrain Landscape and Snow Maintenance' to be awarded the 2026 Roundabout Mowing Project in the amount of \$100,252.24 (or \$4,177.17 payment upon completion of each cycle).**

-The Request For Quotes is attached

If you have any further questions, please feel free to contact me at [kolson@avonindiana.gov](mailto:kolson@avonindiana.gov) or (317) 272-0948 ext. 129.



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To: Interested Contractors

From: Keeton Olson, Asset Manager

Date: February 10<sup>th</sup>, 2026

Re: 2026 Roadside Mowing

Avon Public Works is receiving quotes for the following:

1. Contractor shall mow all right-of-way on Avon jurisdictional roads. Total mileage is approximately 45 centerline miles (90 roadside miles; 177 acres). Right-of-way will include roadside drainage swales, but exclude all protected native Indiana prairie areas; designated by 'DO NOT MOW OR SPRAY' signs (one pass, at least 42", on each side of the path will be required in these locations). If equipment cannot be used to mow the area of concern, the contractor will be expected to utilize weed eaters or other acceptable mowing equipment to maintain the area. Awarded contractor will weed eat around all structures in right-of-way excluding mailboxes. All curblines adjacent to mowing must be free of weeds, whether trimmed/sprayed or both. Seven monthly cycles of mowing are to be scheduled for each calendar year (May-November); contract may be extended by one year (up to three years consecutively) if mutually agreed upon. Contractor must be capable of satisfactorily mowing the entire area within the 10 day cycle timeframe, as well as any additional landscaping as needed. Contractor must own or lease at least 5 full commercial sized (zero-turn or comparable) mowers, 5 weed eaters, fertilizing/weed treatment equipment, suitable trimming equipment for larger foliage, and employ at least 5 employees to operate them. Contractor is to furnish a list of all employees, equipment, and materials they will utilize in their proposal.
2. Contractor shall collect and remove all trash and debris from all local roads before every mowing cycle. Contractor shall also provide separate pricing for road/roadside debris pickup on all jurisdictional roads, as well as US Hwy 36 from Old Main St to Raceway Rd. A price for deer/large animal pickup must also be provided.
3. Each cycle of debris pickup, trimming, and mowing shall be completed within 10 consecutive days, weather permitting, within the month that the cycle occurs.

**This project will be for a one-year contract**, extendable for up to three years. Submitted quotes must be a lump sum for the annual mowing contract, seven monthly cycles of mowing in 2026 and disposal of all material collected, with the amount for each cycle of mowing and each cycle of trash/debris removal listed for billing purposes. First mowing cycle is to be complete by Memorial Day weekend (the



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weekend before the last Monday of May), third cycle complete for Independence Day (July 4<sup>th</sup>), fifth cycle to be complete for Labor Day (September 2<sup>nd</sup>), and last cycle to be complete before Winter. Hourly rates for on-call removal of large animals and on-call debris removal shall be provided. All quotes should be submitted no later than 12 pm on February 27<sup>th</sup>, 2026. See attached quotation example below.

If you have any further questions, please feel free to contact me at [kolson@avonindiana.gov](mailto:kolson@avonindiana.gov) or (317) 272-0948 ext. 129.



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## Avon Roadside Mowing Project

### Quotation

#### Price per Cycle:

- |                                   |        |
|-----------------------------------|--------|
| 1. Mowing/trimming/trash removal- | \$X.XX |
| 2. Mowing/trimming/trash removal- | \$X.XX |
| 3. Mowing/trimming/trash removal- | \$X.XX |
| 4. Mowing/trimming/trash removal- | \$X.XX |
| 5. Mowing/trimming/trash removal- | \$X.XX |
| 6. Mowing/trimming/trash removal- | \$X.XX |
| 7. Mowing/trimming/trash removal- | \$X.XX |

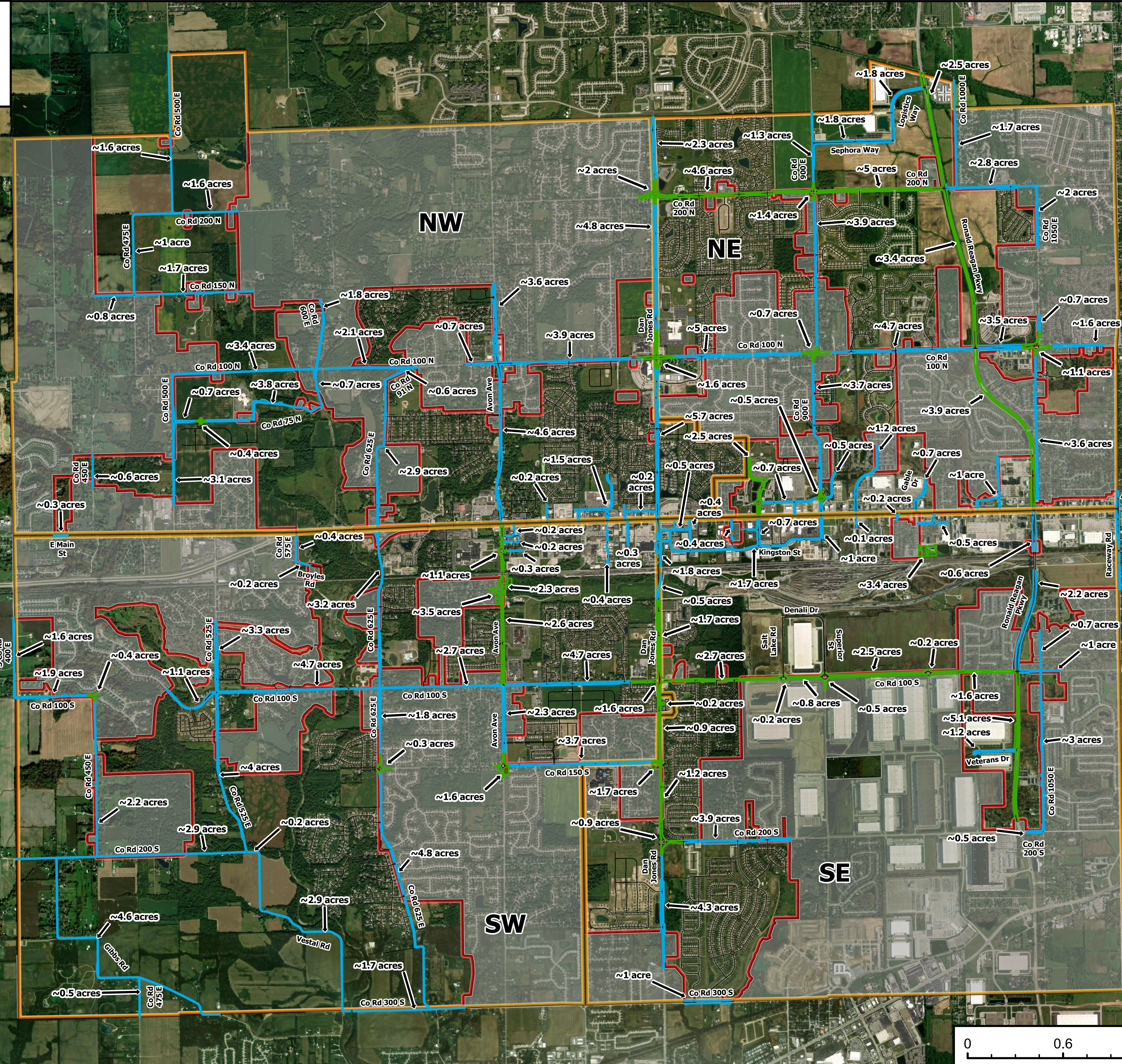
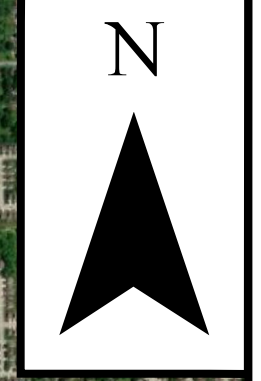
Additional Services-	\$X.XX
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<b>Total:</b>	<b>\$XX.XX</b>
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Signed by \_\_\_\_\_ Signed by \_\_\_\_\_  
Contractor Town

# Avon 2026 Mowing Map



The total acreage to be mowed for the Roundabout Contract is approximately 65 acres, and the total acreage to be mowed for the ROW Contract is approximately 177 acres.

**Legend**

- ▬ ROW Contract
- ▬ Roundabout Contract
- ▬ Avon Corporate Boundary
- ▬ Washington Township
- Avon Streets
- ▬ Avon Quadrants

0      0.6      1.2      1.8      2.4 Miles



# Service Proposal

**TOWN OF AVON  
US HWY 36  
AVON, INDIANA 46123**

**Roundabout | Maintenance | 2026**  
Avon, Indiana 46123

**Est ID:** EST3563084 2026

**Date:** Feb-17-2026

Service Term: March 2026 - December 2026

CONTRACT SERVICES	Visits	Billing Type	Visit Price	Season Price
<b>Mowing</b>	<b>24</b>	<b>Per Season</b>	<b>\$3,319.04</b>	<b>\$79,656.96</b>

Mow all curbed ROW at/approaching the Town of Avon's 16 Roundabouts. Also includes mowing medians and curbed roadsides along Danjones Rd, 100 S, 200 N, and Ronald Regan PKWY, per map provided by town "Town of Avon 2026 Mowing Map". Trash to be picked up at each mowing cycle and disposed of.

<b>Bed Cut Out</b>	<b>1</b>	<b>Per Season</b>	<b>\$1,825.91</b>	<b>\$1,825.91</b>
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Cut out landscape beds and tree rings prior to mulch installation.

<b>Bed Maint.</b>	<b>7</b>	<b>Per Season</b>	<b>\$838.40</b>	<b>\$5,868.80</b>
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Spray Landscape Beds, Tree Rings, and Curbs For Weeds

<b>Fall Clean Up</b>	<b>1</b>	<b>Per Season</b>	<b>\$1,561.20</b>	<b>\$1,561.20</b>
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Cut down perennials and grasses after first hard freeze. Clean up beds of heavy leaf deposits

<b>Fertilizer Application Rnd 1</b>	<b>1</b>	<b>Per Season</b>	<b>\$3,002.46</b>	<b>\$3,002.46</b>
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All Terrain Landscape and Snow Management  
136 Casco Drive  
Avon, Indiana  
46123

P.3173398536

allterrainlandscape.com  
info@allterrainlandscape.com

CONTRACT SERVICES	Visits	Billing Type	Visit Price	Season Price
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Pre-emergent [Early Spring]

<b>Fertilizer Application Rnd 2</b>	<b>1</b>	<b>Per Season</b>	<b>\$3,569.46</b>	<b>\$3,569.46</b>
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Liquid Broad Leaf Control w/ Granular Fertilizer [Late Spring]

<b>Fertilizer Application Rnd 3</b>	<b>1</b>	<b>Per Season</b>	<b>\$3,569.46</b>	<b>\$3,569.46</b>
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Liquid Broad Leaf Control w/ Granular Fertilizer [Late Summer]

<b>Irrigation Start Up</b>	<b>1</b>	<b>Per Season</b>	<b>\$670.26</b>	<b>\$670.26</b>
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Turn on irrigaiton systems. (200N/Danjones, 100N/Danjones, 100S/Danjones). Check and adjust heads. Preform backflow test and submit to proper water provider.

<b>Irrigation Shut Down</b>	<b>1</b>	<b>Per Season</b>	<b>\$527.73</b>	<b>\$527.73</b>
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Blow out irrigation systems to prevent winter freeze damage.

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<b>SubTotal (All Contract Services)</b>	<b>\$100,252.24</b>
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<b>Taxes</b>	<b>\$0.00</b>
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<b>Total (All Contract Services)</b>	<b>\$100,252.24</b>
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*The total price of all seasonal services is \$100,252.24 collected in 10 payments of \$10,025.22 per payment (\$10,025.22 after tax).*

Per Vist/Hourly Billing	Visits	Billing Type	Visit Price
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<b>Mulch Install</b>	<b>1</b>	<b>Per Visit</b>	<b>\$21,740.70</b>
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Apply Pre-emergent weed control prior to mulch installation.

Install roughly 300 yards of Brown dyed mulch into landscape beds and tree rings previously mulched.

Per Vist/Hourly Billing	Visits	Billing Type	Visit Price
<b>Additional Services -Labor/Hour</b>	<b>1</b>	<b>Per Hour/Unit</b>	
Item Name			Rate Unit
Landscape Install Crew			\$55.00 per Hours

**Payment Terms and Conditions**

All labor, materials, and equipment necessary to accomplish the above work quoted shall be provided for the landscape seasons from March 2026-December 2026, and shall be split into payments as mentioned above starting in March with the last payment in December.

- A service charge of 1.5% per month will be added to all balances not paid within 30 days of invoice. This represents and annual rate of 18%. In addition to all service charges, there shall also be paid the reasonable cost of collections, including attorneys' fee and court costs. Equal monthly installments do not necessarily reflect the costs of services preformed.
- A service charge of 3% will be charged to any credit card use for payment.
- It is the responsibility of the customer to make sure that delivery of payment to contractor has been received. Contractor will not be liable to pick payments up from customer.

**Fuel:** Due to All Terrain's significant fuel consumption in vehicles and equipment and the volatility of fuel prices, All Terrain reserves the right to add a fuel surcharge to protect against significant cost increases during the contractual period. Surcharges are based on % of the invoice and may apply if fuel is over \$4.00/gal.

Estimate authorized by:  Estimate approved by: \_\_\_\_\_  
 Craig Thompson

Signature Date: 02/17/2026 Signature Date: \_\_\_\_\_

Email: Info@Allterrainlandscape.com





Town Of Avon Department of Public Works:

Below is a summary of our mowing/turf care equipment and team member abilities.

- All Services will be performed in house, by trained/certified All Terrain Landscape team members. Our team is certified to apply chemicals (**category 3a,3b,5**) and test backflow devices (**3 licensed backflow testers on staff**) for irrigation systems.
- Our team is made up of (6) office staff, (2) account managers, (10) team leads, and (20) team labors. (proof of employment available upon request)
- Equipment consists of (28) commercial Mowers, (25) trimmers, (28) blowers, (6) chemical application machines, (19) trucks, (20) trailers, (3) skid steers, (1) loader, plus a bunch of misc. hand tools. (proof of equipment available upon request)

If you require any additional information, please let us know.

Thank you

A handwritten signature in black ink, appearing to read "Craig Thompson", written in a cursive style.

Craig Thompson

Owner/CEO

All Terrain Landscape and Snow Management





# Service Proposal

**TOWN OF AVON**  
**US HWY 36**  
**AVON, INDIANA 46123**

**Roundabouts | Spring Clean Up | 2026**  
Avon, Indiana 46123

**Est ID:** EST3579859 2026

**Date:** Feb-23-2026

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Per Vist/Hourly Billing	Visits	Billing Type	Visit Price
Spring Clean Up	1	Per Visit	\$2,724.88

Cut down perennials and grasses that were not cut down in the fall for a fall clean up.


\*\*\*If awarded both roadside mowing and roundabout maintenance contracts, we will complete this service at no cost\*\*\*

**Payment Terms and Conditions**

All labor, materials, and equipment necessary to accomplish the above work quoted shall be provided for the landscape seasons from March 2026-December 2026, and shall be split into payments as mentioned above starting in March with the last payment in December.

- A service charge of 1.5% per month will be added to all balances not paid within 30 days of invoice. This represents an annual rate of 18%. In addition to all service charges, there shall also be paid the reasonable cost of collections, including attorneys' fee and court costs. Equal monthly installments do not necessarily reflect the costs of services performed.
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**Estimate authorized by:**   
\_\_\_\_\_  
Craig Thompson

**Estimate approved by:** \_\_\_\_\_

**Signature Date:** 02/24/2026  
\_\_\_\_\_

**Signature Date:** \_\_\_\_\_

**Email:** Info@Allterrainlandscape.com