

To: Ryan Cannon, Town Manager
Cc: Avon Town Council
From: Shelby Pride, Parks, Rec, Sports Director
Date: March 19, 2026
Re: Quote for Park Maintenance Equipment with Trades

The Town owns a 2021 Can Am 2XME 4-wheeler that is not used frequently and only has 346 hours of use on it making the maintenance on it more costly than it is used. The Town also owns a 2016 Kubota L4760 Tractor with bucket attachment. This piece of equipment is only used two to three times a year and is currently stored outside of the maintenance barn due to lack of room inside for storage. The Kubota only has 819 hours.

After consulting with the Maintenance Manager, Lorenzo, it was decided that the Parks, Rec, Sports Department would request to trade the two older pieces of equipment for two items that will be far more useful to the staff.

A request to quote was sent to three equipment dealers (Bobcat of Indy, Reynolds Farm Equipment, and MacAllister/CAT).

- Bobcat of Indy responded with our needs of both pieces totaling \$96,600 and allowed \$37,500 for trade in values of the 4-wheeler and tractor.
- Reynolds quoted the track loader at \$77,000 and did not respond for the UTV nor trade in values.
- MacAllister did not respond to our request.

Due to Bobcat of Indy not only providing the quote, their very generous trade in values for the older pieces of equipment is appreciated. The breakdown of pricing is as follows:

2026 T66 Bobcat Track Loader: \$70,400
2026 Bobcat UV34: \$26,200
2021 CanAm 2XME: \$3,500 trade in value
2016 Kubota L4760: \$ 34,000 trade in value
Grand Total of Transaction: \$59,100

The Parks Director budgeted \$40,000 in the 2026 Food & Beverage budget for equipment, as well as \$19,905 in the 2026 Park Recreation Fund for capital outlays.

Funds for these vehicles are available in the F&B Machinery & Equipment (4439.501.444.104) line and Park Rec Fund Other Capital Outlays (2211.501.444.101).

Staff recommends approving Bobcat of Indy's quotes for the two vehicles not to exceed \$96,600.

Staff recommends approving Bobcat of Indy's trade-in values totaling \$37,500.

Staff recommends allowing the Clerk Treasurer to make payment for these vehicles upon delivery.

Thank you,
Shelby Pride
Parks, Rec, Sports Director



Bobcat of Indy

bobcatofindy.com

INDY, 2935 Bluff Road, 46225-2208 317.787.2201
ANDERSON, 2075 East County Road 67, 46017 765.643.4222
INDY NORTH, 4489 South Indianapolis Road, 46075 317.769.4946
ELLETTSVILLE, 700 East Temperance 47429 812.287.8042
HOWARD COUNTY, 613 West Main Street, 46936 765.628.2800
COLUMBUS, 890 North National Road, 47201 812.775.1470

Quote

Order Date: 03/11/26

Subject to the terms and conditions of this Order and the Terms contained on the reverse side, the following customer ("Customer") purchases/rents from Bobcat of Indy the following described Equipment

Customer Town Of Avon (Parks Department)
(BUYER OR LESSEE)
Billing Address 7222 E US Highway 36
City, State Zip Avon IN 46123
Customer Ph. # 317-2720948 Purchase Order # _____

Please Select Branch: INDY NORTH Tax Exempt? Yes No
If yes, ST105 on file?

Ship to Address Same As !!
City, State Zip _____
FINANCE Yes No LEASE Yes No

SN/EIN #	QTY.	MFG.	YR / MODEL	HR. METER	DESCRIPTION	SERIAL NO.	PRICE
TBD	1	BC	26/T66	1	2026 T66 Gold Bobcat Track Loader	TBD	\$ 70,400.00
TBD	1	BC	26/UV34	1	2026 Bobcat UV34	TBD	\$ 26,200.00

PROGRAMS/DISCOUNTS:

PRICE	\$	96,600.00
TRADE ALLOWANCE	\$	37,500.00
TAXABLE AMOUNT	\$	59,100.00
[0%] SALES TAX	\$	-
SUBTOTAL	\$	59,100.00

TRADE DISCRPTION:

YEAR	MODEL	SERIAL NUMBER	HOURS	ALLOWANCE
2021	Can AM 2XME	3JBLMAR42MJ002353	346	\$ 3,500.00
2016	Kubota L4760	40855	819	\$ 34,000.00

PAYOFF
DOWN PAYMENT _____
DOCUMENT FEE _____
TOTAL \$ 59,100.00

WARRANTY		FINANCE		PAYOFF PAYMENT	
NEW FACTORY WARRANTY	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>	SOURCE OF FINANCING	_____	Yes <input type="checkbox"/> No <input type="checkbox"/>	_____
EXTENDED WARRANTY	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	DOWN PAYMENT AMOUNT	_____	PAYOFF AMOUNT	_____
EXTENDED WARRANTY TERMS	_____	DOWN PAYMENT TYPE CHECK	<input type="checkbox"/>	PAYOFF VENDOR	_____
NO WARRANTY EXPRESSED OR IMPLIED	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	CASH	<input type="checkbox"/>		
		CREDIT CARD	<input type="checkbox"/>		
		Taken By	<u>TB</u>	Accepted by:	_____
		Sales Rep	<u>824</u>	Warehouse:	<u>M3</u>

This Purchase Agreement and Bill of Sale, together with the "Terms and Conditions of Sale" on the Reverse Side or Page 2 hereof (together, the "Agreement") is executed and delivered effective as of the "Effective Date" set forth below, by the above named Buyer and Seller. Seller, Bobcat of Indy, a division of Berry Companies, Inc., a Kansas corporation (hereinafter, "BOI") and Buyer are sometimes referred to collectively hereinafter as the "Parties" (each, a "Party"). In consideration of the Parties' respective promises and undertakings set forth in this Agreement, subject to and contingent upon: (a) BOI's receipt of full and final payment of all amounts due and coming due hereunder, and (b) Buyer's full and timely compliance with each of the terms of this Agreement (including all of the "Terms and Conditions of Sale" set forth on the Reverse Side or Page 2 hereof), BOI hereby sells, assigns, transfers and conveys to Buyer all of BOI's right, title and interest in and to each of the items of personal property identified above and initialed by Seller (collectively, the "Purchased Item(s)" or "Item(s)")

Buyer assumes all risks associated with the ownership, possession, use, maintenance, repair, modification, transportation and/or storage of the Purchased Item(s). EXCEPT ONLY AS EXPRESSLY SET FORTH HEREIN AND/OR REQUIRED UNDER APPLICABLE LAW, ALL PURCHASED ITEMS ARE CONVEYED "AS-IS" AND "WITH ALL FAULTS." BOI MAKES NO WARRANTY, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, ANY WARRANTY OF SUITABILITY, MERCHANTABILITY, UTILITY, FITNESS FOR A PARTICULAR PURPOSE, FUNCTION, DESIGN, QUALITY, CAPACITY OR FREEDOM FROM DEFECTS) WITH RESPECT TO ANY PURCHASED ITEM(S), NOR DOES BOI MAKE ANY WARRANTY AGAINST INTERFERENCE, INFRINGEMENT, OR THAT ANY PURCHASED ITEM(S) IS/ARE FIT FOR BUYER'S INTENDED USE, APPLICATION OR ENVIRONMENT. TO THE MAXIMUM EXTENT PERMITTED UNDER APPLICABLE LAW, BUYER HEREBY IRREVOCABLY WAIVES AND RELINQUISHES ANY AND ALL SUCH WARRANTIES, TOGETHER WITH ANY AND ALL CLAIMS AND DAMAGES (INCLUDING WITHOUT LIMITATION, THOSE THAT MAY BE AVAILABLE UNDER THE UNIFORM COMMERCIAL CODE) ARISING FROM OR IN CONNECTION WITH ANY FAILURE OF, OR DEFECT IN OR WITH RESPECT TO, ANY OF SUCH PURCHASED ITEMS AND/OR ITS/THEIR USE, TRANSPORTATION, LOADING, UNLOADING, INSTALLATION, MAINTENANCE, REPAIR AND/OR STORAGE (COLLECTIVELY, "CLAIMS AND DAMAGES"). THE FOREGOING WAIVERS OF CLAIMS AND DAMAGES EXTEND TO AND BENEFIT BOI, ITS PARENTS, AFFILIATES, SUBSIDIARIES, SUPPLIERS AND CONTRACTORS, AND THEIR RESPECTIVE OWNERS, OFFICERS, MANAGERS, MEMBERS, DIRECTORS, SHAREHOLDERS, AGENTS, EMPLOYEES, INSURERS, SUBROGEEES, REPRESENTATIVES, SUCCESSORS AND ASSIGNS (COLLECTIVELY, THE "SELLER PARTIES"). BUYER WILL NOT BE ENTITLED TO COLLECT FROM ANY OF THE SELLER PARTIES, AND BUYER HEREBY WAIVES, FOR ITSELF AND FOR EACH OF ITS PARENTS, AFFILIATES, SUBSIDIARIES, AND THEIR RESPECTIVE OWNERS, OFFICERS, DIRECTORS, AGENTS, EMPLOYEES, SUPPLIERS, CONTRACTORS, CUSTOMERS, INSURERS, SUBROGEEES, REPRESENTATIVES, SUCCESSORS AND ASSIGNS (COLLECTIVELY, THE "BUYER PARTIES"), ANY AND ALL SUCH CLAIMS AND DAMAGES, INCLUDING WITHOUT LIMITATION, LOST TIME, LOST PROFITS, COST OF COVER, PERSONAL INJURY(IES), PROPERTY DAMAGE, AND ANY AND ALL INCIDENTAL, CONSEQUENTIAL, SPECIAL, EXEMPLARY AND PUNITIVE DAMAGES. ALL SALES ARE FINAL. EXCEPT ONLY TO THE EXTENT PROHIBITED UNDER APPLICABLE LAW (e.g., ANY SOVEREIGN OR GOVERNMENTAL IMMUNITY ACT OR STATUTE), BUYER AGREES TO INDEMNIFY, DEFEND AND HOLD HARMLESS EACH OF THE SELLER PARTIES FOR, FROM AND AGAINST ANY AND ALL INJURIES, LIABILITIES, CLAIMS, DAMAGES, LOSSES, COSTS AND EXPENSES (INCLUDING WITHOUT LIMITATION, REASONABLE ATTORNEY'S FEES AND COSTS OF COURT) ARISING FROM OR IN CONNECTION WITH ANY ONE OR MORE PURCHASED ITEM(S), AND/OR ANY USE, TRANSPORTATION, STORAGE, MAINTENANCE, REPAIR AND/OR MODIFICATION THEREOF.

The Parties will cooperate to lawfully minimize the taxes attributable to this transaction. Should any legal action be commenced seeking to interpret or enforce this Agreement, the prevailing Party will be entitled to recover its costs and expenses associated therewith (including without limitation, reasonable attorneys' fees) from the non-prevailing Party(ies). The Parties agree to take such actions and to execute and deliver such documents and instruments as may be necessary or appropriate in order to give full effect to this Agreement. This Agreement shall bind and insure to the benefit of (as provided herein) the Buyer Parties and the Seller Parties. You agree that this Contract: (a) is fair and reasonable under the circumstances; and (b) shall be interpreted under the laws of the State (with proper venue for) and any all associated civil lawsuits and legal proceedings lying solely and exclusively in the federal, state, county and local courts located in or nearest to) the BOI location from which you obtained the Item(s) (unless waived by BOI). You consent and submit to such jurisdiction and venue and waive all claims that such venue lies in an inconvenient forum. Each Party hereby consents to such jurisdiction and venue, and hereby waives any and all claims that such venue lies in an inconvenient forum. Digital, electronic, photocopied and facsimiled signatures and initials included on this Contract shall be deemed originals.

This is a legally binding Agreement. Important Terms and Conditions appear on the Reverse Side or Page 2 hereof (and on any Instructions and/or Exhibit(s) referenced herein or included herewith, all of which are incorporated herein). Modifications and additions hereto and/or to any Instructions and/or any Exhibit(s) included herewith, oral or written, are hereby objected to by BOI, and shall not be enforceable unless separately approved in writing by BOI. Buyer hereby represents, warrants, covenants and agrees that he/she/it has carefully reviewed, understands, and agrees to (and to comply fully with) the terms of this Agreement (including the above terms as well as the "TERMS AND CONDITIONS OF SALE" set forth on the reverse side or Page 2 hereof, and all enclosed or attached Exhibit(s) and separate Instructions, if any), has received complete and legible copies of each. IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed as of the date listed above. (the "Effective Date").

Accepted on the terms set forth in this Agreement:
Effective Date: _____

Buyer's Signature: _____
Print Name / Title: _____